

**BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON DC 20268-0001**

PERIODIC REPORTING  
(PROPOSAL EIGHT)

)  
)

Docket No. RM2017-12

**MOTION OF  
ALLIANCE OF NONPROFIT MAILERS  
FOR ISSUANCE OF INFORMATION REQUEST  
TO THE UNITED STATES POSTAL SERVICE**

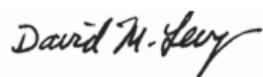
**(August 25, 2017)**

The Alliance of Nonprofit Mailers ("ANM") respectfully moves for issuance of the following information request to the United States Postal Service ("USPS"):

1. This question refers to Table 1 on page 3 of the Petition filed by the USPS in this docket on July 31, 2017 (reproduced below). Please produce workpapers sufficient to replicate the values in the table from publicly available sources. All calculations that were performed using Microsoft Excel or another computer program should be produced in machine-readable form, and in the same file format in which the calculations were created. Any formulas in the worksheets should be preserved as formulas, and not replaced with numerical values. All data that are inputs to the formulas should be produced or supported by identifying publicly available data sources. Any references to publicly available data sources should be clear and specific enough to enable a party to identify the data without unreasonable effort.

<b>Table 1</b>			
<b>USPS Marketing Mail</b>			
<b>Nonprofit-to-Commercial Average Revenue per Piece Ratio</b>			
<b>History, FY 2000 to Docket No. R2017-1</b>			
	<b>Regular</b>	<b>Enhanced Carrier Route</b>	<b>Total</b>
<b>FY 2000</b>	<b>61.6%</b>	<b>49.7%</b>	<b>63.6%</b>
<b>FY 2001</b>	<b>60.6%</b>	<b>53.5%</b>	<b>62.8%</b>
<b>FY 2002</b>	<b>59.1%</b>	<b>55.5%</b>	<b>63.2%</b>
<b>FY 2003</b>	<b>59.8%</b>	<b>55.2%</b>	<b>62.0%</b>
<b>FY 2004</b>	<b>60.2%</b>	<b>54.5%</b>	<b>62.2%</b>
<b>FY 2005</b>	<b>60.7%</b>	<b>55.7%</b>	<b>62.3%</b>
<b>FY 2006</b>	<b>60.0%</b>	<b>57.4%</b>	<b>62.4%</b>
<b>FY 2007</b>	<b>59.5%</b>	<b>58.7%</b>	<b>62.0%</b>
<b>FY 2008</b>	<b>58.3%</b>	<b>57.2%</b>	<b>60.7%</b>
<b>FY 2009</b>	<b>56.6%</b>	<b>58.7%</b>	<b>60.0%</b>
<b>FY 2010</b>	<b>57.7%</b>	<b>57.0%</b>	<b>60.5%</b>
<b>FY 2011</b>	<b>57.2%</b>	<b>56.8%</b>	<b>59.4%</b>
<b>FY 2012</b>	<b>56.0%</b>	<b>54.2%</b>	<b>58.2%</b>
<b>FY 2013</b>	<b>56.6%</b>	<b>56.4%</b>	<b>58.7%</b>
<b>FY 2014</b>	<b>57.2%</b>	<b>54.8%</b>	<b>59.0%</b>
<b>FY 2015</b>	<b>56.9%</b>	<b>56.9%</b>	<b>59.0%</b>
<b>FY 2016</b>	<b>56.8%</b>	<b>57.4%</b>	<b>59.2%</b>
<b>R2017-1</b>	<b>57.8%</b>	<b>56.0%</b>	<b>60.0%</b>

Respectfully submitted,



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August 25, 2017